

Maximize Accuracy. Drive Efficiency.

Transparent, results-driven revenue cycle management (RCM) solutions.

Pathology practices face numerous challenges in managing operations—from declining reimbursements and complex billing requirements to insurance denials and out-of-network payment issues. Health Prime alleviates these struggles by offering comprehensive, technology-enabled RCM solutions that streamline billing and coding processes, reduce denials, and maximize reimbursements.

Why Health Prime?

We do more than manage your revenue cycle—we optimize it to drive better financial outcomes and operational efficiencies for your practice. With the acquisition of AdvantEdge Healthcare Solutions, our 50+ years of experience and the trust of thousands of pathology providers, we are a true partner in your success. Unlike other RCM partners, we employ all our staff and offer a dedicated customer success team, ensuring accountability, expertise and excellence in every service aspect.

Results you can expect



**Faster Claims
Submissions**



**Reduced
Denials**



**Increased Net
Collections**



**Cash Flow
Predictability**

“Health Prime does a great job for us: strong collections, excellent A/R results, and responsive service. We highly recommend Health Prime to other pathology practices.”

Hospital Pathology Associates | Minneapolis, MN

Core Operational Pillars

Coding: Certified coders, audited monthly to maintain a minimum accuracy of 95%, covering CPT, ICD-10, and specialty-specific MIPS measures.

Compliance: Documented and extensive compliance plans, annual mandatory continuing education, proven workflows, SOC I and SOC II audits, OIG risk assessments, and safeguards for HIPAA and HITECH.

Security: VPN access, data redundancy, hardened data centers, encryption layers, multifactor authentication, US housed data, documented security and recovery plans, and cyber insurance coverage.

Technology: Machine learning, artificial intelligence (AI) where appropriate, 6+ patient bill pay methods and 24/7 operational metrics via actionable Datalytics dashboards.

Patient Support: Advanced call center providing key metrics including volume, time to answer, time to resolve and satisfaction. Multilingual support and the ability to handle all US time zones.

Health Prime Datalytics

Our Business Intelligence platform provides 24/7 web access to your operational metrics, offering real-time insights and data-driven decision-making. We monitor a wide range of KPIs with laser-focused attention, offering actionable insights to ensure your practice's financial health.



- Simple interface, powerful insights
- Point and click visual and numeric data views
- Easily exportable results
- KPI summary views with alerts to identify any out-of-range exceptions
- Drill down capabilities all the way to the CPT level
- Historical and forecast data views with industry targets and benchmarks

Visit hpiinc.com/pathology to learn how we can help you improve operational efficiency and financial performance.