*health**PRIME**

Maximize Revenue. Minimize Delays.

Transparent, results-driven revenue cycle management (RCM) solutions.

Cardiology practices navigate some of the most intricate billing challenges in healthcare, from managing high-volume diagnostic tests to ensuring proper coding for complex procedures and surgical interventions. Prior authorizations—often a major bottleneck—are expertly handled by Health Prime's billing specialists, minimizing delays and reducing administrative strain.

Our deep expertise in cardiology revenue cycle management drives accurate coding, accelerated claims processing and optimized reimbursements, helping your practice achieve peak financial performance while you focus on delivering exceptional patient care.

Why Health Prime?

At Health Prime, we are a true partner in your success. We do more than manage your revenue cycle—we optimize it to drive better financial outcomes and operational efficiencies for your practice. Unlike other RCM partners, we employ all our staff and offer a dedicated customer success team, ensuring accountability, expertise and excellence in every service aspect.

Results you can expect



"Health Prime is there for you so you can take care of your patients. They do billing better than you can do yourself."

Cardiovascular Group Northside CVG

CARDIOLOGY RCM



Core Operational Pillars

Coding: Certified coders, audited monthly to maintain a minimum accuracy of 95%, covering CPT, ICD-10, and specialty-specific MIPS measures.

Compliance: Documented and extensive compliance plans, annual mandatory continuing education, proven workflows, SOC I and SOC II audits, OIG risk assessments, and safeguards for HIPAA and HITECH.

Security: VPN access, data redundancy, hardened data centers, encryption layers, multifactor authentication, US housed data, documented security and recovery plans, and cyber insurance coverage.

Technology: Machine learning, artificial intelligence (AI) where appropriate, 6+ patient bill pay methods and 24/7 operational metrics via actionable Datalytics dashboards.

Patient Support: Advanced call center providing key metrics including volume, time to answer, time to resolve and satisfaction. Multilingual support and the ability to handle all US time zones.

Health Prime Datalytics

Our Business Intelligence platform provides 24/7 web access to your operational metrics, offering real-time insights and data-driven decision-making. We monitor a wide range of KPIs with laser-focused attention, offering actionable insights to ensure your practice's financial health.*

- Simple interface, powerful insights
- Point and click visual and numeric data views
- Easily exportable results
- KPI summary views with alerts to identify any out-of-range exceptions



- Drill down capabilities all the way to the CPT level
- Historical and forecast data views with industry targets and benchmarks

*Based on the ability of EMR to provide data

Visit hpiinc.com/cardiology to learn how we can help you improve operational efficiency and financial performance.

Health Prime | 174 Waterfront Street, Suite 330 National Harbor, MD 20745 | 301.990.3995 | businessdevelopment@hpiinc.com | hpiinc.com